

Justin N. Outling

Partner



CONTACT INFO

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OFFICE

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Justin Outling focuses his practice on business litigation and white-collar criminal defense. He helps businesses and professionals in a variety of industries, and has successfully brought and defended lawsuits in a wide range of matters.

MY PRACTICE

BUSINESS LITIGATION

Justin has successfully defended clients in a wide range of matters, including breach of contract, unfair competition and trade practices, fraud, shareholder disputes, and commercial financing.

Prior to joining Brooks Pierce, Justin practiced law at Cleary Gottlieb Steen & Hamilton, LLP in New York City, where he represented financial institutions and multi-national corporations in securities and other complex litigation, as well as in

PRACTICE AREAS

Health Care
Litigation
› Complex Business Litigation
White Collar Defense and
Investigations

INDUSTRIES

Accounting & Professional Services
Banking, Investment & Financial
Services
Education
Health Care
Insurance

EDUCATION

Duke University
J.D., 2008; Editor, *Journal of
Gender Law & Policy*
University of North Carolina at
Greensboro
B.A., 2005, *cum laude*, Attorney
General, Student Excellence Award;
Outstanding Political Science Student
Award, 2005

CLERKSHIP

Law clerk to Judge William L. Osteen,
Jr., U.S. District Court for the Middle
District of North Carolina, 2008-2009

BAR & COURT ADMISSIONS

New York
North Carolina
US Court of Appeals
4th Circuit
US District Court - North Carolina
Western District
Middle District
Eastern District

criminal and regulatory matters.

WHITE-COLLAR CRIMINAL DEFENSE AND ENFORCEMENT

Justin's experience includes representing companies in governmental inquiries and investigations, involving hedge funds with exposure to the Bernard Madoff fraud, "repo" trading of securities, insider trading, and possible criminal liability arising from a mining accident that resulted in the deaths of over a dozen people.

HEALTH CARE

Justin represents health care organizations on a variety of issues. His experience includes representing a hospital in breach of contract action involving a joint venture for an ambulatory surgical center.

HONORS

Selected by his peers for inclusion in *Business North Carolina's* "[Legal Elite](#)" in the Young Guns category (2018)

Listed on *Greensboro News & Record's* Top 20 People of Influence in Greensboro (2017)

Triad Business Journal, "40 Under 40" Award (2016)

Guilford County Association of Black Lawyers, Outstanding Young Lawyer Award (2016)

Pro Bono Publico Award, Legal Aid Society of New York (for outstanding representation of domestic workers in human trafficking civil suit for unpaid wages)

COMMUNITY INVOLVEMENT

Greensboro City Council, District Three (2015-present)

Council Member, Antitrust & Complex Business Disputes Law Section, [North Carolina Bar Association](#) (2014-2015)

Member, [Greensboro Bar Association](#) (2013-present)

Member, Chief Justice Joseph Branch Inn of Court (2013-2016)

Board of Visitors, [University of North Carolina at Greensboro](#) (2013-present)

Member, Steering Committee, [Community Foundation of Greater Greensboro](#), Future Fund (2014-present)

Board of Directors, Carolina State Bank (2019-present)

Board of Trustees, Triad Stage (2015-2018)

Board of Directors, Elsewhere (living art museum) (2016-2018)

Board of Directors, Hospice Foundation of Greater Greensboro (2016-present)

Board of Directors, Greensboro Downtown Parks, Inc. (2016-present)

Piedmont Triad Water Authority (2015-2016)

Board of Directors, [UNCG Alumni Association](#) (2013-2015) (Chairman of Legislative Advocacy Committee, 2014-2015)

Chairman, [Minimum Housing Standards Commission](#), City of Greensboro (2014-2015)

Council Member, Action Greensboro [synerG](#) (Co-chair, Professional & Leadership Development Committee) (2014-2015)

Member, Greensboro Fun Fourth Festival Advisory Board (2015-2016)

PUBLICATIONS & MEDIA

Speaker, Arch MI Black Professionals Employee Resource Group Black History Month Event, Greensboro, NC, February 7, 2019

Panelist, Leadership Greensboro's Economic Development Day Panel, Greensboro, NC, January 15, 2019

Speaker, Young Professional Educators Academy Welcome Reception, Greensboro, NC, January 10, 2019

Keynote Speaker, UNCG Commencement, December 7, 2018

Speaker, "Making Greensboro," Greensboro Bar Association Luncheon, November 15, 2018

Moderator, "Lifting As We Climb: Inclusion & Diversity," UNC-Greensboro, November 8, 2018

Speaker, PLANIT GSO kick-off event, October 5, 2018

Panelist, "Minority Enterprise Development Week Legal Panel," MED Week, September 26, 2018.

Panelist, Affordable Housing Panel, First Bank Financial Education series, Greensboro, NC, June 2018

"Recent Developments in Insider Trading Law," presentation with David Smyth at the UNC School of Law Festival of Legal Learning, February 8, 2013

Brooks Pierce Partner Receives North Carolina Bar Association's Citizen Lawyer Award, April 16, 2019

Justin Outling Appointed to the Carolina State Bank Board of Directors, March 14, 2019

Justin Outling to Serve as UNC-Greensboro Commencement Speaker, November 26, 2018

Brooks Pierce Attorney Appointed Co-Chair of UNC-Greensboro Board of Visitors, August 13, 2018

Justin Outling Named a Partner at Brooks Pierce, December 11, 2017

Brooks Pierce Attorney Spoke on WUNC's "The State of Things", November 20, 2017

Brooks Pierce Attorney Named One of 20 Most Influential People in Greensboro, July 14, 2017

Justin Outling to Participate in Educational Seminar in Israel, April 10, 2017

Outling Discusses Establishing Trust Between Greensboro Police and Residents, February 28, 2017

Justin Outling Featured on Greensboro's Council Conversations, February 3, 2017

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SPEAKING ENGAGEMENTS

Justin Outling Speaks at Temple Emanuel, March 18, 2019

Justin Outling to Speak at Black History Month Event, January 31, 2019

Justin Outling Participates in Economic Development Panel, January 28, 2019

Justin Outling Speaks at 2019 Young Professional Educators Academy Welcome Reception, January 23, 2019