



Charles S. Baldwin
IV
PARTNER

Wilmington
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Based in the Port City, Charles Baldwin uses his broad experience in cross-border transactions to advise businesses on international law, venture capital and transactional matters. He also serves as Village Attorney for the Village of Bald Head Island, providing counsel on contract, construction, environmental, municipal and regulatory issues.

INTERNATIONAL/TRANSPORTATION

Based in Wilmington, N.C., Charles has diverse experience in international and transportation law and is recognized as one of the state's leading attorneys in these areas. Charles represents corporations on a variety of cross-border issues, including imports, exports, cargo claims and Federal Maritime Commission matters. Charles has always had an interest in international business and cultures, and continues to be a frequent speaker on topics related to business law and international trade.

TRANSACTIONAL

Charles has a diverse corporate practice, advising businesses in the technology, pharmaceutical, health care, medical device, manufacturing, port facility, and transportation industries, among others, and on a wide range of venture capital and transactional issues. He regularly counsels clients on matters related to start-ups, private equity, and mergers and acquisitions. He is an angel investor and executive committee member of Wilmington Investor Network, LLC. Charles enjoys helping clients achieve their goals by solving and simplifying complex legal issues. He is a frequent speaker and writer on business law.

"Over the past five years, I have had the pleasure of working with Charles on several strategic business and investment activities. He has proven invaluable on countless occasions with his legal brilliance and his ability to provide strong, strategic counsel." - Kevin Schimelfenig, Salesforce4Hire, LLC and McGeever Family Office

MUNICIPAL

Charles' unique practice includes serving as Village Attorney for the Village of Bald Head Island in North Carolina. Bald Head is the southernmost of North Carolina's cape islands, and 10,000 of the island's 12,000 total acres have been set aside as nature preserves. Given the island's diverse environment, Charles counsels island leaders on the numerous environmental and regulatory issues that arise.

SERVICES

Corporate & Business

Construction & Development

Construction Litigation

Entertainment

Esports

Health Care

International & Cross Border

Land Use & Zoning

Litigation

Mergers & Acquisitions

Real Estate

Technology

Transportation

CREDENTIALS

Honors & Recognitions

Certified Global Business Professional (CGBP) designation from the National Association of Small Business International Trade Educators

Selected by his peers for inclusion in *The Best Lawyers in America*® in International Trade and Finance Law (2012-2022)

AV Rated by Martindale-Hubbell

Permanently recognized by his peers for inclusion in *Business North Carolina's* "Legal Elite" Hall of Fame in Business Law (2019)

Education

Georgetown University Law Center, LL.M., 1996, with distinction, international and comparative law

American University, M.A., School of International Service, 1995, international law and affairs

American University, Washington College of Law, J.D., 1993; Note and Comment Editor, *Law Review*

University of North Carolina at Chapel Hill, B.A., 1990, English

Admissions

District of Columbia

North Carolina

U.S. Court of Appeals for the 4th Circuit

U.S. Court of Federal Claims

U.S. District Court for the Western, Middle and Eastern District of North Carolina

PROFESSIONAL & CIVIC

Member, Board of Visitors, University of North Carolina (2019-present)

ABOUT ME

The following Q&A was adapted from Charles Baldwin's profile in Business North Carolina's Legal Elite 2015.

Why you chose to specialize in your particular field:

Family, friends and classmates of different nationalities and occupations interested me in international business and cultures. Those experiences, plus a desire to help people, led to law and an international transactional and business practice. Some of the best advice I received was from former Sullivan & Cromwell Managing Partner Jack Stevenson, a family friend. Jack offered to speak with me and we sat on the porch of his mountain cottage, "No Deer" (his wife was an avid gardener). He told me that if I wanted to practice international business law, I should forget about international business law. Instead, he said I should study as hard as I could and focus on bedrock legal principles (contracts, torts, real property, equity, litigation). Then, I

should join the best law practice I could. When an international business issue arose, I should let it be known that I was interested and offer to work on it. After law school, I joined an established business and admiralty law practice that I believed would encounter international issues. That led to a diverse business practice, including international transactions including work on international port terminals, technology, pharma, health care, angel and venture capital, transportation and regulatory matters.

Family: Wife, Devon; daughter, Davis; son, Selden; and Kinston Yard Dog

Memorable case: A project to establish a new maritime port terminal. It involved working through the business and legal issues with national and international companies and seeing the project move from paper to implementation. Seeing the ships, cranes, conveyors, trucks and trains moving cargo was most rewarding. Note: Kudos to my childhood time with Lionel trains.

Passions: Reading, writing, guitar, running

If you didn't practice in your current location, where would you live and work? Winston-Salem or Asheville

What would you do if you were not an attorney? Book editor. The editor of a book I co-authored on international litigation and arbitration said she would like to hire me. I would enjoy learning new subjects and structuring and revising works of authorship.

Favorite place: Wilmington, N.C.

Hero: Henry Frye, North Carolina's first African-American Chief Justice—a great person, author, poet and fellow Brooks Pierce attorney. He loves people, regardless of time or circumstance.

What is your favorite book or one that you are now engrossed in: Eisenhower: A Soldier's Life, by Carlo D'Este

Don't ask me to: Fix a computer problem

NEWSROOM

News

72 Brooks Pierce Attorneys Recognized in *The Best Lawyers in America*® 2022 Guide
The Best Lawyers in America®, 08.19.2021

Twenty-Six Brooks Pierce Attorneys Named to Business North Carolina's 2021 "Legal Elite" and "Hall of Fame"
Business North Carolina Legal Elite, 01.03.2021

73 Brooks Pierce Attorneys Recognized in The Best Lawyers in America® 2021 Guide
The Best Lawyers in America®, 08.20.2020

55 Brooks Pierce Attorneys Recognized in The Best Lawyers in America® 2020 Guide
The Best Lawyers in America®, 08.15.2019

Brooks Pierce Partners Appointed to University of North Carolina Board of Visitors
06.18.2019

Speaking Engagements

Charles Baldwin Presents at Business NC CEO Summit
08.30.2021

Charles Baldwin Moderates Panel at Southeast MedTech Forum
05.15.2019

Brooks Pierce Partner Charles S. Baldwin Discusses Structuring Cross-Border Commercial Transactions
12.12.2018

Brooks Pierce Partner Charles Baldwin Speaks at UNCW Business Week 2018
03.21.2018

Charles Baldwin Speaks at 2016 UNCW Community Engagement Conference
10.20.2016

Publications

You've Reopened Your Business After COVID-19. Now What?
COVID-19 Response Resource Center: Timely Counsel for your Business, 06.17.2020

Preparing Your Business for a Post-COVID-19 World
COVID-19 Response Resource Center: Timely Counsel for your Business, 05.08.2020

Navigating the COVID-19 Crisis: Planning Tips to Avoid Business Disruption
COVID-19 Response Resource Center: Timely Counsel for your Business, 03.31.2020

Cuba Update: Potential Business Opportunities Remain
09.04.2015

Reopening of U.S.—Cuba Relations: Opportunity for North Carolina Businesses?
01.14.2015