



Steven M. LaSota  
OF COUNSEL

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As a real estate development attorney and a former general counsel for community and regional banks, Steve LaSota is well-versed in handling a wide variety of commercial transactions. With over 15 years of experience, Steve has handled extensive work in retail financial services and advised developers and lenders on nearly every aspect of commercial and residential real estate development and disposition.

### **BUSINESS & CORPORATE**

Steve works with businesses in a variety of industries on general corporate transactions, including mergers and acquisitions, complex contract drafting and negotiation, and risk management strategies. His previous experience includes counseling regional and community banks through multi-million dollar mergers, handling corporate governance issues, and launching multiple new lines of business.

### **BANKING & FINANCE**

A former vice president and general counsel to community and regional banks across the Southeast, Steve is highly experienced in handling complicated financial transactions for both borrowers and lenders. He understands the complicated regulatory framework that informs the financial services industry, and provides risk management and regulatory compliance counsel to clients of all sizes. Steve also represents borrowers and lenders in complex distressed asset workouts and dispositions.

### **REAL ESTATE**

Steve works with real estate owners, developers, and institutional investors on office, retail, hospitality, and industrial development projects, including acquisitions, development, dispositions, and leases. He drafts and negotiates purchase agreements, lease agreements, financing instruments, and all other related documents.

## EXPERIENCE

### Client Success

The E.W. Scripps Company

## SERVICES

Corporate & Business

Financial Services and Banking

Real Estate

## CREDENTIALS

### Education

University of Florida Levin College of Law, J.D., 2004, *cum laude*; Editor-in-Chief, *Journal of Law & Public Policy*

University of Florida, M.B.A., 2004, Finance

Furman University, B.A. 1998, English

### Admissions

Florida

Georgia

North Carolina

## PROFESSIONAL & CIVIC

Director & Board Member, Camp Ridgecrest Alumni & Friends, Inc.

## ABOUT ME

*Aut invenium viam aut faciam* ("I shall either find a way or I shall make one.")

- attributed to Hannibal when told it was impossible to cross the Alps by elephant.

I'm consistently inspired by history's great accomplishments and the pursuit of excellence. But no meaningful accomplishments occur in isolation. By cultivating relationships with my family, friends, colleagues, and clients, incredible accomplishments not only become possible, they become meaningful – and a whole lot more fun.

## NEWSROOM

### News

2020 in Review: A Look Back at Brooks Pierce's COVID-19 Coverage  
01.25.2021

Brooks Pierce Welcomes New Attorney to Greensboro Office  
07.09.2019

### Speaking Engagements

Brooks Pierce Attorneys Present in North Carolina Bar Association COVID-19 Webinar Series  
04.28.2020

Brooks Pierce Attorneys Present Webinar on the CARES Act for Durham Tech Small Business Center  
04.16.2020

Brooks Pierce Hosts Webinar on Navigating the CARES Act  
04.03.2020

### Publications

Guide to the COVID-19 Paycheck Protection Program and Loan Forgiveness  
*COVID-19 Response Resource Center: Timely Counsel for your Business*, 03.27.2020